

I am answering this survey about:

First Name

Last Name

Please indicate your relationship to the person named above by blackening the appropriate circle.

- I am that project leader
- I am a project TEAM MEMBER and understand my answers WILL NOT be identified.
- I am a project CUSTOMER and understand my answers WILL NOT be identified.
- I am the MANAGER of the project leader and understand my answers WILL be identified.
- I am another project STAKEHOLDER and understand my answers WILL NOT be identified.

This survey asks specific questions about the person whose name appears above. The statements pertain to things that person does or attitudes he or she may hold. The results will be used for coaching and development purposes only.

This number is used only to identify this form as the Project Leadership Practices Survey.

T H E
CLARK WILSON GROUP
S U R V E Y S

PROJECT LEADERSHIP PRACTICES

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Please evaluate each statement according to how well it describes the person named on the front page. Answer honestly how often the statement is true of the person, or how much or to what extent the statement describes the person's behavior.

* Blacken the circle that most closely describes the person, even if that person is you.

* If you are unsure about an item, please leave it blank, or blacken the NA circle (not applicable). Do not select a 4 or other number.

To guide you:

Never or to a Very Small Extent	Almost Never or to a Little Extent	Sometimes or to a less than Average Extent	Average	Often or to a more than Average Extent	Almost Always or to a Large Extent	Always or to a Very Great Extent
①	②	③	④	⑤	⑥	⑦

This project leader:

	1	2	3	4	5	6	7	NA
1. Tells project members how their jobs/work/goals relate to project goals _____	1.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2. Sticks with unpopular decisions when the needs of the project require it _____	2.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
3. Keeps the big picture in mind despite distractions and irrelevancies _____	3.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
4. Selects team members who have the appropriate technical skills for project tasks _____	4.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
5. Consistently adapts to changing conditions _____	5.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
6. Goes outside the team for assistance when necessary _____	6.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
7. Protects team membership from unnecessary turnover _____	7.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
8. Anticipates customer needs _____	8.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
9. Is a helpful coach and trainer _____	9.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
10. Is generous with acknowledgements for good work _____	10.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

For complete survey, call representative at 1-800-565-4223